Mana i Mauli Ola OHA's 15-YEAR STRATEGIC PLAN

FOR 2020-2035



GRANTS SOLICITATION AND APPLICATION ORIENTATION PART I – SETTING BUDGETARY CONTEXT APRIL 18, 2022 12:00 p.m.



Funding

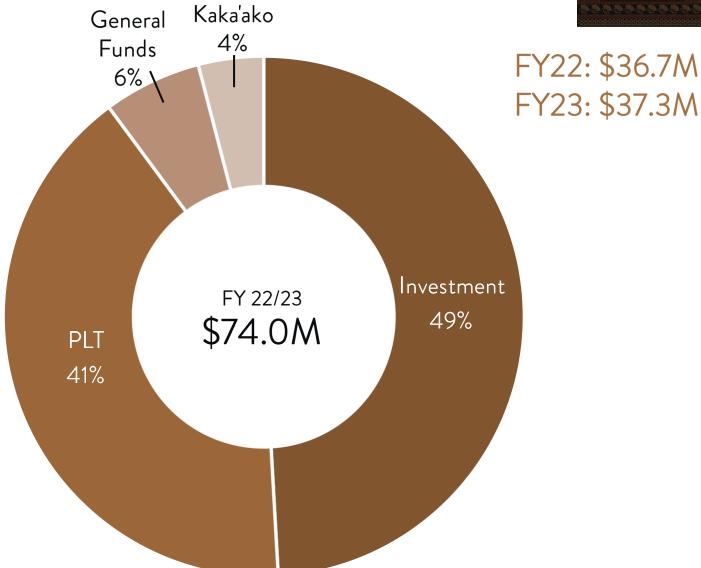


OHA operation consists of "core" and "non-core" budgets. Items in the non-core operating budget have their own designated funding sources, these include revenues from commercial leasing activities and federal grants received. OHA's core operating budget is dependent upon four sources of funding including:

- A percentage of the investment portfolio (Native Hawaiian Trust Fund) (\$36.6m);
- 2. Public Land Trust (PLT) allotments (\$30.2m);
- 3. Appropriations of State of Hawaii general fund (\$4.5m); and
- 4. Kaka'ako Makai allocated resources (\$2.7m).

These sources are projected to generate approximately \$74.0 million in FY22 and FY23.





Funding

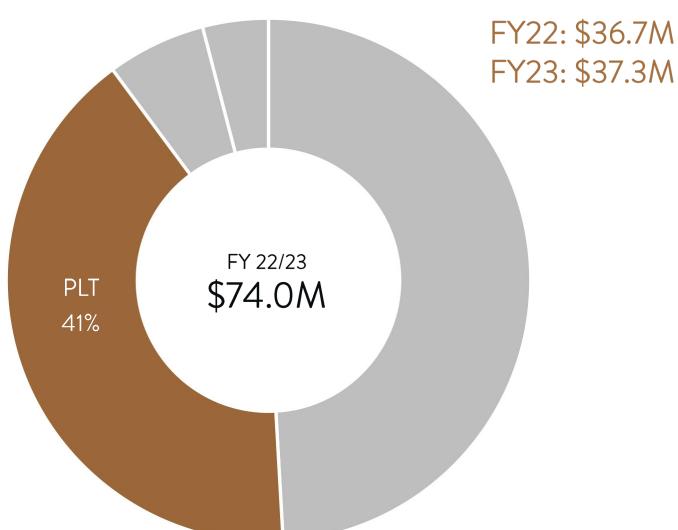


2. Public Land Trust Revenues

The Public Land Trust (PLT) is a subset of state lands which is held in trust for the betterment of the conditions of Native Hawaiians, and the general public. PLT lands are comprised of former Crown and Government lands of the Hawaiian Kingdom. Hawai'i's constitution establishes OHA in part to receive and administer Native Hawaiians' pro rata share of revenues derived from the PLT. The pro rata share is generally understood to be 20% of the revenues from PLT lands. How this 20% should be calculated is a matter of longstanding debate between OHA and the State.

In 2006, the State of Hawai'i agreed to pay OHA a fixed \$15.1 million per year as a temporary approximation of the PLT share. At 41% of OHA core operating budget, this is the second largest source of funding.





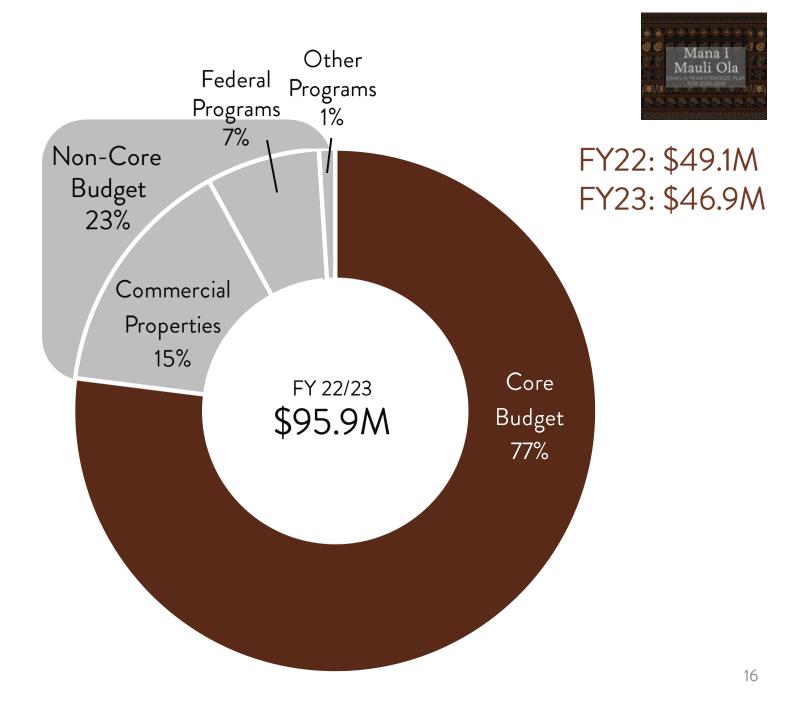
Total Operating Budget



OHA's total operating budget consists of core and non-core budget items. The core operating budget (\$74.1m) is the focus of this document, as the non-core operating budget items are those that have their own designated funding and operations.

This designated funding includes separate revenue sources, such as commercial properties (\$14.7m), federal programs (\$6.5m), and other programs (\$574k).

OHA's legacy land program expenses are not reflected in the core operating budget, as they are covered by a portion of commercial property net income.

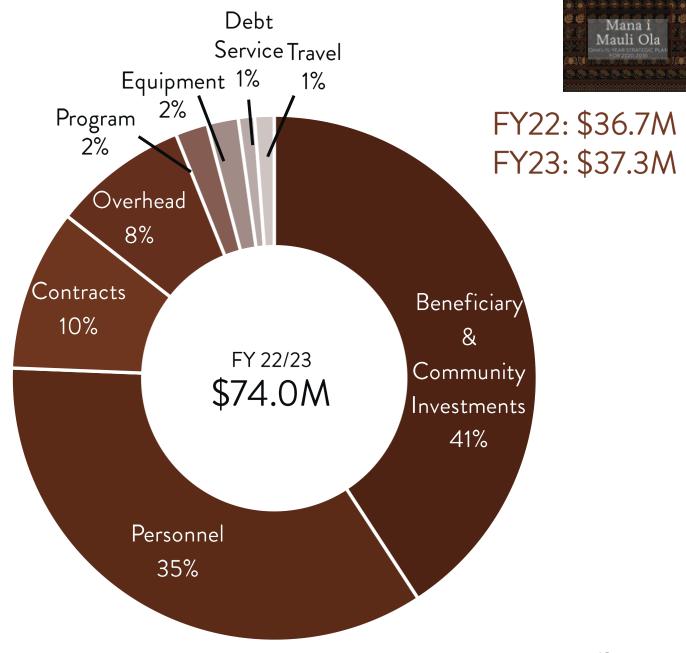


Core Operating Budget



Over the next two fiscal years, OHA allocates 41% of its core operating budget to its beneficiary and community investments (\$30.3m), 35% to personnel (\$26.1m), 10% to contracts (\$7.1m), and 8% to overhead costs (\$6.1m). The smaller categories include 2% for programs (\$1.2m), 2% for equipment (\$1.2m), 1% for debt service (\$1.1m), and 1% for travel costs (\$894k).

The next few slides will provide a more detailed breakdown of each category, with the exception of travel and debt service. Debt service represents principal and interest payment on a mortgage loan and lines of credit. Payments of \$553 thousand for FY22, and \$532 thousand for FY23, for a combined total of approximately \$1.1 million over the two-year period. Although, travel was dramatically curtailed in 2020, OHA estimates some need to resume travel in FY22 and FY23 in order to conduct regular business operations. Travel cost are estimated to total \$447 thousand annually in FY22 and FY23.

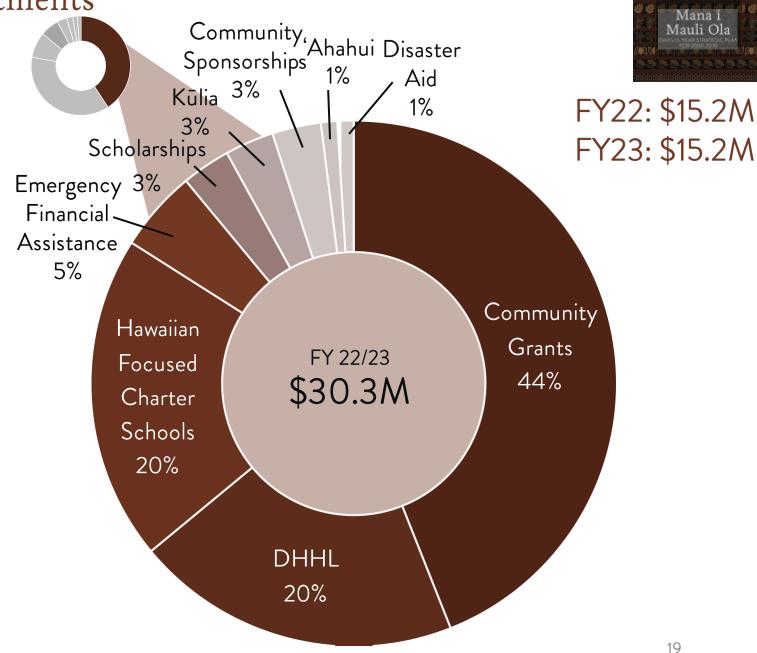


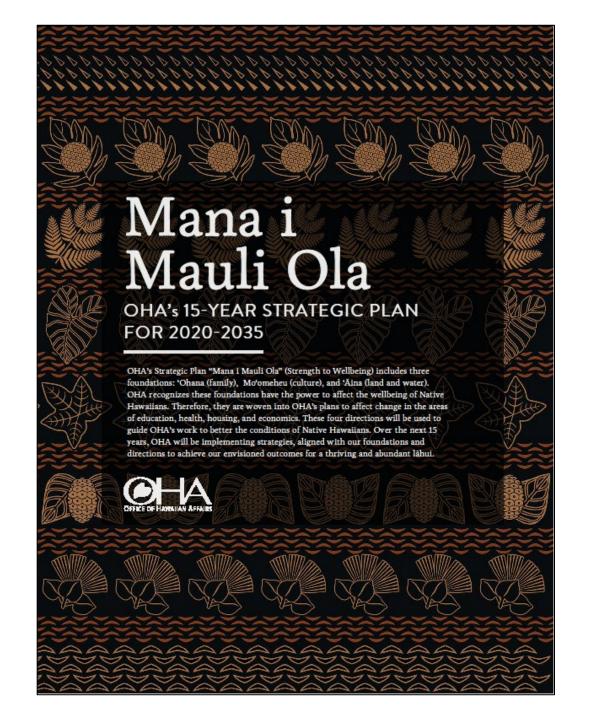
Beneficiary & Community Investments



As noted above, OHA's first spending priority for FY22–FY23 is to increase OHA Beneficiary and Community Investments to support Native Hawaiian 'ohana and communities. In the FY21-FY22 biennium budget, OHA allocates \$30.3 million over the biennium budget to various beneficiary and community investments, which constitutes 41% of the core operating budget. Of this budget: \$6.0 million allocated to OHA's long-term commitments to DHHL revenue bond debt service for housing infrastructure (20%).

\$13.6 million is allocated to grants aligned with implementing the new Mama i Mauli Ola Strategic Plan Framework (45%); \$6.0 million to Hawaiian Focused Charter Schools (HFCS) (20%); \$1.7 million is to an Emergency Financial Assistance (EFA) Program (5%); \$1.0 million to Higher Education Scholarships (3%); \$1 million to the Kūlia grants (3%); \$822 thousand to Community Sponsorships (1%); \$400 thousand to 'Ahahui Events (1%); and \$265 thousand to Disaster Aid (1%).







https://www.oha.org/strategicplan/