

**STATE OF HAWAI'I  
OFFICE OF HAWAIIAN AFFAIRS  
560 N. NIMITZ HIGHWAY, SUITE 200  
(VIRTUAL MEETING - VIA ZOOM WEBINAR)  
COMMITTEE ON RESOURCE MANAGEMENT  
MINUTES**

**March 30, 2021 2:00 p.m.**

**ATTENDANCE:**

Chairperson John Waihe'e, IV  
Trustee Leina'ala Ahu Isa  
Trustee Kaleihikina Akaka  
Trustee Dan Ahuna  
Trustee Keli'i Akina  
Trustee Brendon Kalei'aina Lee  
Trustee C. Hulu Lindsey  
Trustee Keola Lindsey

**ADMINISTRATION STAFF:**

Sylvia Hussey, Administrator / Ka Pouhana / CEO  
Casey Brown, Ka Pou Nui / COO  
Erin Nakama, IT  
Everett Ohta, Corporation Counsel  
Kevin Chak, IT  
Raina Gushiken, Corporation Counsel  
Ramona Hinck, CFO  
Ryan H. Lee, Interim Investment Manager

**ABSENT:**

Vice-Chairperson Luana Alapa

**GUESTS:**

Craig Chaikin, Segal Marco Advisors

**BOT STAFF:**

Crayn Akina  
Melissa Wennihan

**I. CALL TO ORDER**

**Chair Waihe'e** calls the Committee on Resource Management meeting for Tuesday, March 30, 2021 to order at **2:10 p.m.**

**Chair Waihe'e** notes for the record that **PRESENT** are:

MEMBERS			AT CALL TO ORDER (2:10 p.m.)	TIME ARRIVED
CHAIR	JOHN	WAIHE'E, IV	PRESENT	
TRUSTEE	LEINA'ALA	AHU ISA	PRESENT	
TRUSTEE	DAN	AHUNA	PRESENT	
TRUSTEE	KALEIHIKINA	AKAKA	PRESENT	
TRUSTEE	KELI'I	AKINA	PRESENT	
TRUSTEE	BRENDON KALEI'AINA	LEE	PRESENT	
TRUSTEE	CARMEN HULU	LINDSEY	PRESENT	
TRUSTEE	KEOLA	LINDSEY	PRESENT	

At the Call to Order, **EIGHT (8) Trustees are PRESENT**, thereby constituting a quorum.

**ABSENT from the RM Meeting** are:

MEMBERS			COMMENT
VICE-CHAIR	LUANA	ALAPA	NO MEMO RECEIVED – REQUESTING TO BE EXCUSED

**II. PUBLIC TESTIMONY on Items Listed on the Agenda\***

None

**III. APPROVAL OF MINUTES**

None

**IV. UNFINISHED BUSINESS**

None

**V. NEW BUSINESS**

- A. ACTION ITEM RM #21-03: Approval of the OHA Financial Statements with Independent Auditor's Report for the Year ended June 30, 2020; and the OHA Report of Independent Certified Public Accountants in Accordance with Government Auditing Standards and Uniform Guidance, Year Ended June 30, 2020**

**Chair Waihe'e** turns it over to Ka Pouhana Sylvia Hussey.

**Pouhana Hussey:** Thank you, Chair Waihe'e. Trustees - this is the final financials that the RM committee reviewed in a workshop last week and Administration is presenting it as an Action Item. It is a different process; but Administration feels bringing the Audited Financials to the Board in an Action Item is an appropriate process to do. If there are any questions, we're here to answer them.

**Chair Waihe'e:** OK, I'll ask for a motion, before we discuss it. If I may - *can I get a motion* -

**To approve the:**

- ***OHA Financial Statements with Independent Auditor's Report for the Year Ended June 30, 2020 at Attachment A; and***
- ***OHA Report of Independent Public Accountants in Accordance with Government Auditing Standards and Uniform Guidance, Year Ended June 30, 2020 at Attachment B?***

Trustee Akina moves -

To approve the:

- OHA Financial Statements with Independent Auditor’s Report for the Year Ended June 30, 2020 at Attachment A; and
- OHA Report of Independent Public Accountants in Accordance with Government Auditing Standards and Uniform Guidance, Year Ended June 30, 2020 at Attachment B.

Trustee Hulu Lindsey seconds the motion.

Chair Waihe’e asks if there is any discussion. There is none.

Chair Waihe’e calls for a **ROLL CALL VOTE**.

TRUSTEE		1	2	‘AE (YES)	A‘OLE (NO)	KANALUA (ABSTAIN)	2:14 p.m. EXCUSED
LEINA‘ALA	AHU ISA			X			
DAN	AHUNA			X			
KALEIHIKINA	AKAKA			X			
KELI‘I	AKINA	1		X			
VICE-CHAIR LUANA	ALAPA						ABSENT
BRENDON KALEI‘ĀINA	LEE			X			
CARMEN HULU	LINDSEY		2	X			
KEOLA	LINDSEY			X			
CHAIR JOHN	WAIHE‘E			X			
<b>TOTAL VOTE COUNT</b>				<b>8</b>	<b>0</b>	<b>0</b>	<b>1</b>

**MOTION: [ X ] UNANIMOUS [ ] PASSED [ ] DEFERRED [ ] FAILED**

Chair Waihe’e notes for the record that all members present vote ‘AE (YES) and the **MOTION CARRIES**.

**V. NEW BUSINESS**

**B. Workshop / Training: Investment Fiduciary Education, Segal Marco Advisors – Craig Chaikin, CFA, Vice President**

Chair Waihe’e turns it over to Ka Pouhana Sylvia Hussey.

**Pouhana Hussey:** Thank you Chair. Trustees, at the request of Chair Waihe’e and our Advisors - we have some Investment Training and Craig Chaikin is very familiar to you. You have the deck before you and we have here from Administration Ryan Lee, our Interim Investment Manager. Ryan and CFO Ramona Hinck have been working on investment related matters as well as the Audit, Cash Management, and all the policies as well. I'll turn the time over to Craig and as it is a workshop, please feel free to ask questions and anything of Craig. Thank you, Chair.

**Chair Waihe'e:** Thank you, Sylvia.

**Craig Chaikin:** Thank you very much. It's good to see everybody again. We're going to be doing some just broad, high-level Fiduciary and Investment Education. I do realize that some of this might seem very basic to some of you, to others of you it might be, potentially something you're hearing for the first time.

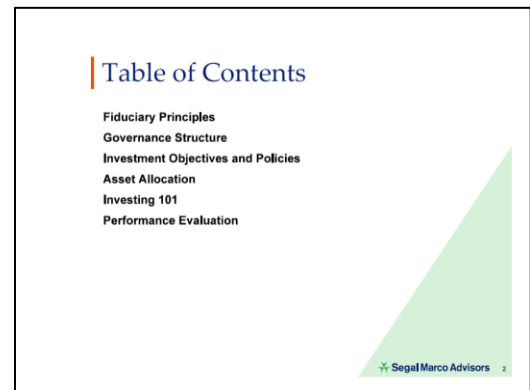
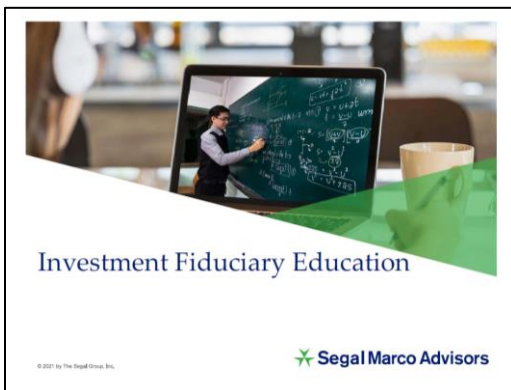
I really would encourage you all to ask questions and make comments as we're going through this because it is supposed to be interactive, not me lecturing about investments for the next 15-20 minutes.

We're going to talk about what is a Fiduciary, in general, because a lot of times we do find that while people both know and understand that we might be fiduciaries as the Investment Advisor, there's not necessarily an understanding of who else is a fiduciary in terms of the plan.

Just a general idea of a Governance structure and Governance is really, how things work today and who has the ultimate responsibility for the plan.

Then we'll go through some broad investment topics 101 Asset Allocation; we'll talk through some of the different Asset classes, both Public markets and Private markets, and then briefly cover the need for Performance.

It's great if you've got a lot of good Investment Managers, but if you don't know how they're doing, you don't know how they're doing relative to anything else - you know, it's not a useful exercise.



**Craig Chaikin:** The question is, who is a Fiduciary, and you see right here in this first line. It's really anyone that exercises discretion or authority over management of plan or disposition of plan assets. That doesn't just mean your Investment Managers or those people that are directly managing them; it is the ones that are making the decisions on hiring, firing and the like.

Simply put - all of you, as Trustees are fiduciaries to the Assets of the plan. It is important to note you generally have to have discretionary authority to be a Fiduciary. Therefore, in general, custodians are often not fiduciaries because they are directed for the most part in their action. I know this doesn't pertain to you, but if you have a 401K plan or a 457 - your Record Keeper is not a Fiduciary because they are just executing actions that they are told to do. They are not making decisions on their own, so really that distinction is if you are making decisions, you are providing direct advice.

If we provide advice on Asset Allocation, on Manager Selection, that is us acting in a fiduciary capacity. By you all making decisions on those same topics as well - that places you under the fiduciary rules. So, there's a lot of different places that fiduciary responsibility shows up; you can see there. It's in the Constitution, Internal Revenue Code, Common Law, most States.

**Craig Chaikin:** Your State has language in statute about what it means to be a Fiduciary; I will say a lot of the fiduciary standards that people think about our tied to what is called ERISA, so that's the Employee Retirement Income Security Act, and it pertains to private sector plans. It has kind of become what I would call the gold standard for what programs try and follow. So, Public, Foundation, Endowment, and the like - in terms of how they manage and look at assets.

As I mentioned, all of you are fiduciaries and what that means is, first, you have a duty of loyalty and what that means is you should always be acting in the best interests of the plan for the ultimate benefit participants and beneficiaries. What that means is, you often wear a lot of hats in these roles. So, this is not necessarily your day job all the time, but the decisions you make here potentially have room to conflict with other responsibilities that you may have. The duty here is to the Trust and the goals and objectives of the Trust, and ultimately how you're allocating the money.

Trustee Lee, I see that you have a question.

**Trustee Lee:** Yeah, but it's not necessarily for you, Craig. *Is Raina on?*

**Pouhana Hussey:** Raina is on.

**Trustee Lee:** With regards to duty of loyalty, Raina. When it talks about fiduciary acts for the exclusive benefit of the members and beneficiaries. The Constitution says in Chapter 10 says that we advocate for the betterment of Native Hawaiians, but every single person in the State of Hawai'i votes for OHA.

*So, who's our beneficiaries, Native Hawaiians or everybody?*

**Senior Legal Counsel Raina Gushiken:** Aloha Board; Trustee Lee to your question. Your fiduciary duty is to the beneficiaries that the trust serves.

**Trustee Lee:** So, Native Hawaiians.

**Senior Legal Counsel Raina Gushiken:** Yes.

**Trustee Lee:** Thanks Raina. Sorry Craig, thanks.

**Craig Chaikin:** No, you're good.

**Trustee Ahu Isa:** *May I add to that?*

**Craig Chaikin:** Yes ma'am. Yep.

**Trustee Ahu Isa:** I was going to ask the same question as Trustee Lee; because it's in the strictest sense like how you are describing it, defining it - *fiduciary*. Yet we're a semi-autonomous arm of the Government. So, a lot of time - fiduciary wise, I feel that we should do what is right, for the people that are beneficiaries. Yet the legislature; the government tells us we can't do it. They tie our hands so we're kind of a really - an anomaly. We talk about fiduciary - yet the strictest sense of the definition - of it literally. It's not true.

I mean, we can't really do it. I'm sorry, just sharing with you the Hawai'i politics Craig.

**Craig Chaikin:** So, I'll revise my definition I suppose. It's really doing what is in the best interests of the participants, in line with all legal and regulatory restrictions. It's not intended to say you always do what is best because it's what is best. You still have to work within the law and the rules that govern the plan. That is an important point. That doesn't necessarily mean you're not working towards the best interests, but fiduciaries do. You shouldn't be doing illegal things for the Trust.

**Craig Chaikin:** So, the next standard is called the Duty of Prudence. You all might be familiar with the Prudent Man Standard; you should try and behave at how a current individual would behave. This standard here is a little bit different, and it's really to follow the prudent expert rule, and that's an important distinction because experts in matters of the trust might be somebody different than in other matters.

Let's say baking or construction, or something else; you should really be trying to follow what would be done prudently by an expert in investment management, asset allocation and the like. It is why you outsource some of those duties because you're not all experts in all those things. It's why you hire us. It's why you have the investment managers who are implementing on the plan. So, you're really fulfilling your duty there. I will remind you, at the end of the day, you all as a Committee and Board; do have control over the Trust and are the ultimate really 'buck stops here' for decisions. Before I move on, *are there any additional questions?*

*There are zero questions.*

**Craig Chaikin:** I will make one final point. I do think it is important - being a fiduciary is not a sliding scale. What that means is just because you didn't know you were a fiduciary does not alleviate you of your responsibilities. So - as soon as you become a Trustee - all those responsibilities are yours. You don't get ramp up time. Technically, you obviously have learning time, but you are still responsible for them day one.

I think it's something important to consider and think about especially as there may be new individuals coming on board down the road.

**Fiduciary Principles**


- Who is a Fiduciary?**
  - Exercises discretionary authority over management of the plan or disposition of plan assets
  - Provides or has the responsibility or authority to provide investment advice for a direct or indirect fee or other compensation
  - Has discretionary authority or responsibility over administration of the plan. Examples of fiduciaries include: Plan staff, Board members and investment advisors
- Sources of Fiduciary responsibility**
  - United States Constitution contracts clause ("No state shall... pass any... law impairing the obligation of contracts...")
  - Internal Revenue Code §401(a)(2) exclusive benefit rules and §4975 prohibited transactions
  - State statutes and municipal codes on plan creation, ethics and conflicts of interest
  - Common law and applicable court decisions
  - ERISA can provide guidance even though your plan is not subject to it; ERISA and state fiduciary rules both have their origin in English common law

Exercise of discretion is the key

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**Sources of Fiduciary Responsibilities in Governmental Plans & Applicable Standards**

- Sources:**
  - United States Constitution contracts clause ("No state shall... pass any... law impairing the obligation of contracts...")
  - Internal Revenue Code §401(a)(2) exclusive benefit rules and §4975 prohibited transactions
  - State statutes and municipal codes on plan creation, ethics and conflicts of interest
  - Common law and applicable court decisions
  - ERISA can provide guidance even though your plan is not subject to it; ERISA and state fiduciary rules both have their origin in English common law
- Standards:**
  - The Board has fiduciary responsibilities and the individual Board members are fiduciaries
  - The legal standards applied to fiduciaries (duties of prudence and loyalty) are the highest standards under the law and are often difficult to understand
    - Meeting the fiduciary standards requires more than just common sense or a good faith attempt.
    - The fiduciary standards are the same for all Board members regardless of how or when they became a member



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**Fiduciary Principles**

- Applicable Fiduciary Standards**
  - The Board has fiduciary responsibilities and the individual Board members are fiduciaries
  - The legal standards applied to fiduciaries (duties of prudence and loyalty) are the highest standards under the law and are often difficult to understand
    - Meeting the fiduciary standards requires more than just common sense or a good faith attempt
    - The fiduciary standards are the same for all Board members regardless of how they became a member
    - The fiduciary standard is not applied on a "sliding scale"; therefore, all members of the Board are instantly held to this very high standard as soon as they join the Board
- Duty of Prudence**
  - A plan fiduciary must manage the plan with the care, skill, prudence, and diligence, under the circumstances then prevailing, that a prudent person acting in a like capacity and familiar with such matters would use in the conduct of an enterprise of a like character and with like aims
  - This level of care is known as the "prudent expert" rule
  - A determination of whether a fiduciary has exercised prudence in an investment decision must be made by considering the investment of all of the assets of the trust over which the Committee has management and control, in addition to considering the prudence of a single investment
    - This description of the duty of prudence comes from "modern portfolio theory" and reflects current best practices.
- Duty of Loyalty**
  - Fiduciaries act for the exclusive benefit of the members and beneficiaries of a trust in investment matters and all other decisions
  - It is a long standing principle in the common law of trusts.

A fiduciary is a person or organization to whom property or power is entrusted for the benefit of another.

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**Duty of Prudence**

- A retirement plan fiduciary must manage the plan with the care, skill, prudence, and diligence, under the circumstances then prevailing, that a prudent person acting in a like capacity and familiar with such matters would use in the conduct of an enterprise of a like character and with like aims. **This level of care is known as the "prudent expert" rule.**
- A determination of whether a fiduciary has exercised prudence in an investment decision must be made by considering the investment of all of the assets of the trust over which the Committee has management and control, in addition to considering the prudence of a single investment. **This description of the duty of prudence comes from "modern portfolio theory" and reflects current best practices.**
- ERISA does not apply to public plans—it only protects those in the private sector; however, there is no good policy reason to provide less protection to public employees by using lower standards.
- Fiduciaries for public plans who do not live up to the prudent expert standard are not following current best practices in the public arena and are depriving their members of the protections afforded to employees in the private sector.

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**Craig Chaikin:** I'm going to skip down and talk about Governance Structure. As I talked about earlier, governance is really, outlining the processes for how things get done. Defining roles and responsibility, you can see here; lines of authority and then accountability standards.

I know I've hit on this a couple times, but at the end of the day, the fiduciary is really the oversight for everything. As I mentioned, the fiduciary generally doesn't do everything, you can see here hiring professionals; Investment Consultants, Actuaries, and Benefits Experts.

**Craig Chaikin:** You have Internal Operations - Sylvia, Ryan, Ramona, and the like. Then there's certainly Legal and Compliance that comes into this. So, to Trustee Ahu Isa's point, making sure you're doing things in line with the law is also meeting your standards.

At the beginning of this meeting, you all approved the audit, so you know that is another governance function to make sure that everything is done and being done correctly.

Under the Internal Operations as well, the investment managers and the custodian, the keeper of assets are involved in the day-to-day operation and implementation of the Trust goals. This chart is really intended to show that everything kind of feeds up. Things do work in conjunction together, but everything ultimately feeds up with a high, single level. There are multiple levels of oversight, but with a single decision maker at the end of the day. I'll pause there before moving on, if there are any questions.

*There are zero questions.*

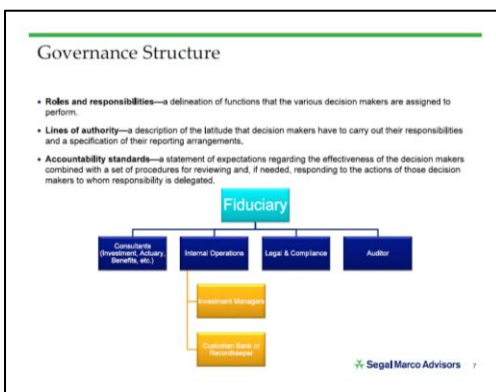
**Craig Chaikin:** Investment objectives. Over the last year, you all have been deeply involved in, talking about, refining, defining, what the objectives of the Trust will be. It's really what you're supposed to accomplish, you have certain legal obligations that you must meet, in terms of payout.

That is one of the outcomes, but in general and what this is intended to show is that objectives should be unambiguous, measurable, and reflective of what your risk tolerance is.

You see, down at the bottom, a bad objective is not incurring any negative investment performance at all. That's an unrealistic goal; even with the risk low return vehicles probably not achievable. This is certainly not a good goal.

On the other end of the spectrum - meeting an investment return in excess of the policy asset mix's return over a five-year time period - meeting that 5% payout obligation is certainly a good objective.

When we get down into talking about incorporating things like this - it is in your investment policy now, but clearly defining what the objectives are in the investment policy statement - that is ultimately what dictates how you do things and what you're trying to achieve.



**Investment Objectives**

- What is the investment program supposed to accomplish and what is a successful outcome?
- Criteria for effective investment objectives:
  - Unambiguous and measurable
  - Specified in advance
  - Actionable and attainable
  - Reflective of the fiduciary's risk tolerance
  - Consistent with the Fund's mission

Investment Objective	Comment	Assessment of Objective
Achieve an investment return in excess of the policy asset mix's return over a five-year time period.	Actionable and attainable by use of active management. Consistent with the trustees' willingness to bear risk and the fund's mission. Unambiguous, specified in advance.	Good
Outperform the returns of the median fund in a peer group universe.	Ambiguous and not actionable (median fund is unknown); possibly inconsistent with the trustees' willingness to bear risk or the fund's mission.	Poor
Incur no negative investment performance years.	Achievable only with low-risk, low-return investments, which is likely to be inconsistent with the fund's mission and investment policy.	Bad

**Craig Chaikin:** The Investment Policy Statement, it's the parameters that you discussed, total portfolio management and monitoring. I think you all are familiar with the policy statement, it outlines the Mission Roles and Responsibilities, Investment Parameters and Risk Tolerance. It will even sometimes go as far as to discuss the types of products and vehicles that you can have and are available for investment by the Trust. It outlines Performance Evaluation Parameters to make sure that things are being evaluated correctly, putting guardrails in place in terms of that and having individual manager guidelines and restrictions; it's not static.

**Craig Chaikin:** It is something that gets reviewed on an ongoing basis. I know the last time we had done a relatively, in-depth review on it. Ray had brought an update to all which was approved in terms of how investment products and assets were sourced. I do know that Ryan and Ramona are in the process of reevaluating that. We're working on that right now. We're talking about some asset allocation things to bring to you all - at a later date. So, it is something that's continually looked at, monitored, and updated because it really does guide a lot of the operations of the investment program and how things are done.

Asset Allocation - At the high level, it's really, how the investments are invested broadly; stocks, bonds, real estate, private equity, private credit - all those types of things.

Normally the goal for most programs is to get what we would call the *best bang for your buck*. So, either the highest return at a given level of risk, or the least risk for a given level of return.

What I mean by that is if you thought your portfolio is going to achieve 7% but was going to have, standard deviation, which is how the performance will move two-thirds of the time of let's say 10. You would rather have a portfolio that are in 7% and had a standard deviation of 8, because the road to get to that 7% would be less painful through the high hills and low troughs; so really maximizing that potential.

You see here diversification - we always say there's no such thing as a free lunch in investments. Generally, the higher the return you want, the more risk you need to take. In general, diversification has proven to be relatively risk free, so the more asset classes that you include, the less volatile overtime your portfolio tends to be.

What you see on that chart at the bottom is called Modern Portfolio Theory and this is the theory that we really adhere to. It's a sense that markets are more-or-less, a lot of them, are very efficient - but that asset allocation. So that broad mix of stocks, bonds, and I'll say other stuff makes up over 90% of the return of your portfolio.

The reason that I emphasize that is because we as an industry, we as consultants, and I think sometimes as Boards spend a lot of time thinking about the underlying managers, the implementation of that asset allocation. Where you can see their security selection makes up 5%, how you're moving and investing, at time market timing 2% and then just other factors 2%.

If you think about that though, just your basic mix of stocks, bonds and other stuff makes up 90% of your return and the remaining 9% of that is influenced by those other factors. So really settling on an asset allocation is going to be the primary driver of results over time.

**Investment Policy Statement ("IPS") Overview**

- The Investment Policy is a combination of philosophy and planning that sets parameters to guide the total portfolio management and monitoring
- A comprehensive IPS will address many of the following items:
  - Portfolio's mission
  - Delegation of responsibilities
  - Investment objectives and risk tolerance
  - Asset allocation and rebalancing
  - Investment management structure
  - Performance evaluation such as performance benchmarks and risk metrics
  - Individual portfolio securities guidelines and restrictions
- The policy is not static and should be periodically reviewed and updated as objective and the industry evolves

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**Asset Allocation**

- Asset allocation is the process of allocating dollars across various asset classes (e.g. stocks, bonds, real estate, private equity, etc.)
- The goal is to maximize risk-adjusted returns to either:
  - Get the highest return for a given level of risk, or
  - Take the least risk for a given level of return
- Diversification has proven to be one of the few free lunches in investing: using a broader allocation set, a fund achieves higher average returns at a lower risk as measured by volatility
- Asset allocation is generally set over the long term, usually at least a 10 year time horizon with formal reviews every 3 to 5 years

**Asset Allocation: Key Determinant of Portfolio Performance\***

Factor	Percentage
Asset Allocation	91%
Security Selection	5%
Market Timing	2%
Other	2%

\* Source of "Memoranda": Brinson, Hood and Bhiswas, "Determinants of Portfolio Performance," Financial Analysts Journal, May-June 1981.

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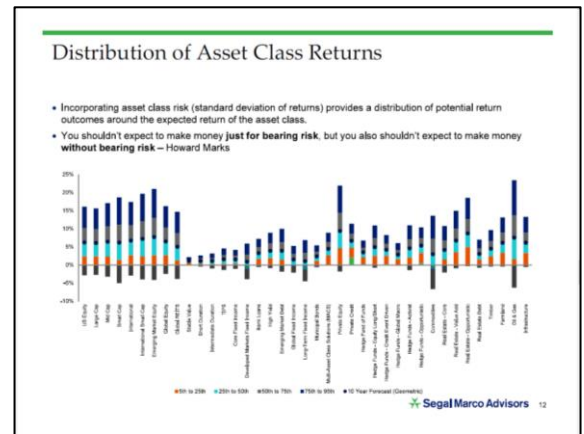
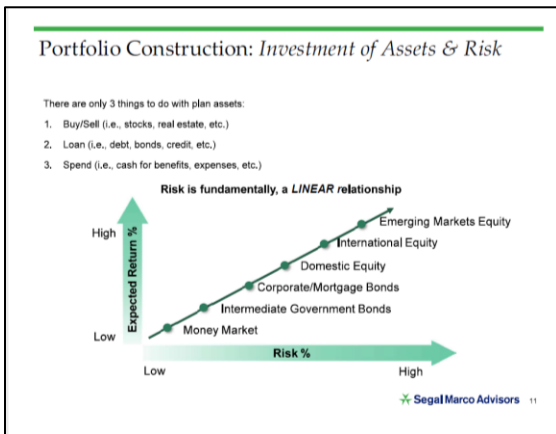
**Craig Chaikin:** As I mentioned a second ago, generally as you want more return - you need to take more risk. We define risk, as I said, the volatility of performance returns. Potentially very high highs, but also potentially very low lows.

Asset allocation at a broad level - you obviously must implement on that, and there's really three things that you see here that you can do with your money. You can buy or sell it - things like buying stocks, buying direct real estate. You can loan it - which is essentially owning bonds or debt of companies, the government, and the like. Or you can spend it - so, the 5% payout for the benefit of Native Hawaiians is, obviously one of the things that you can do with your assets.

We're going to, go down and talk more about some portfolio construction stuff.

*Are there any questions here before moving on?*

*There are zero questions.*



**Craig Chaikin:** This is a pictorial look at why diversification makes sense. We don't know from year-to-year what the best performing asset classes are going to be. You can see what the distribution of returns looks like across various asset classes and this is why the diversification across the portfolio makes sense.

What this chart looks at as well is correlation. Sometimes you might hear people saying, oh, I diversify, I have, five large cap equity managers. That's not necessarily diversification. What correlations tell you is how individual securities, how asset classes move in relationship to one another. A correlation of one means that an asset moves in perfect tandem with another asset.

What you're looking at here in this upper left-hand corner is large cap equities. So large cap equities move exactly like large cap equities do. If the market's up 10% - large cap equity is going to go up 10%. If we go down here - core fixed income to large cap equities, core fixed income moves in the same direction or the same magnitude as large cap equities only 7% of the time. What that means is, because it has a low or a negative correlation to large cap equities it helps to smooth out the ride for the total portfolio and this is really where diversification becomes beneficial; in having asset classes with low correlations to each other.

In this chart, the green ones have relatively high correlations. As you get to yellow - they have lower correlations, and then as you're getting to orange and red they generally have even lower correlations than that.

Building a portfolio with relatively uncorrelated assets, lowers the overall risk of the entire portfolio. While an investment might be risky on its own, like emerging market equities as a standalone investment is relatively risky; but if you include that into a portfolio construction, it can actually and potentially help lower the overall risk of the total pool of assets.

This is demonstrated here. The yellow portfolio looks at a portfolio of 100% bonds. You can see over time it has a cumulative return of 128% annualized return of 5.4% and a standard deviation of 1.7.

The green one is just 100% stocks, 5.3 standard deviation, or the volatility 8.4.

You can see just a hedge fund portfolio in the orange; 5.1 percent, 3 1/2%. Those are stand-alone portfolios.

If you just do a very simple 50 / 50 stocks and bonds, that annualized return jumps to 5.8% with the standard deviation of 3.9%. This is really the effect and impact of uncorrelated asset classes, grouping them, and the benefits that you realize overtime.

What it does is - you might not win as much on the upside, but what it does is it helps to minimize drawdowns which are really, the biggest losers for portfolios.

That final portfolio on the right accounts for a third, third, third into stocks, bonds and hedge funds, it gets you to a return of 5/6 and 3 1/2%, but this is really the numerical demonstration of why diversification works.

### Portfolio Construction: Correlations

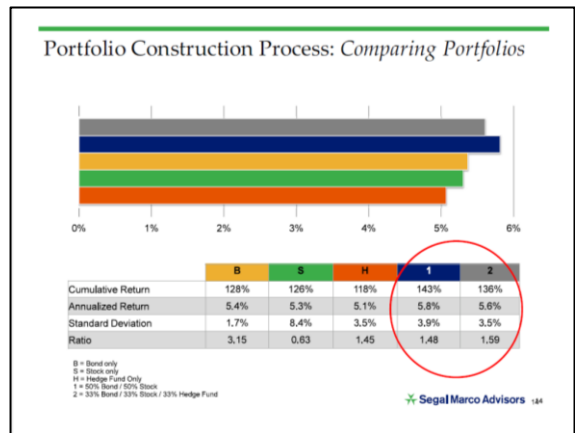
Correlations measure how the returns of two securities move in relation to each other

Value	Type	Meaning
1	Positive Correlation	Securities move in perfect tandem with one another
0	No Correlation	One securities movement does not impact the other and vice versa
-1	Negative Correlation	Securities move in perfect opposite directions

Asset Class	Energy	Health	High Yield	International	Mid-Cap	Small Cap	Value	Volatility	Global	Fixed Income	Commodities	Real Estate	Private Equity	Private Debt	Art	Collectibles	Other
Energy	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Health	0.00	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
High Yield	0.00	0.00	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
International	0.00	0.00	0.00	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Mid-Cap	0.00	0.00	0.00	0.00	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Small Cap	0.00	0.00	0.00	0.00	0.00	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Value	0.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Volatility	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Global	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Fixed Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Commodities	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00	0.00	0.00	0.00	0.00	0.00
Real Estate	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00	0.00	0.00	0.00	0.00
Private Equity	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00	0.00	0.00	0.00
Private Debt	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00	0.00	0.00
Art	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00	0.00
Collectibles	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00
Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.00

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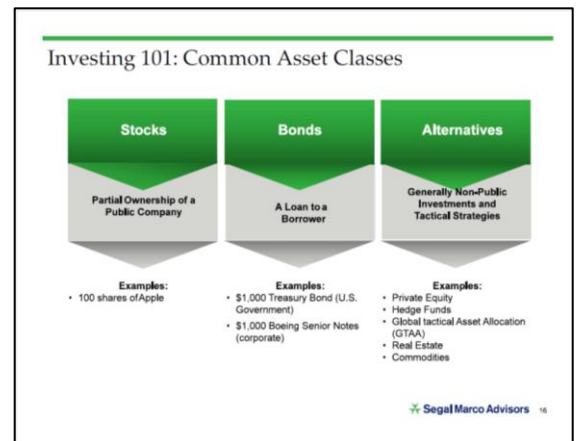
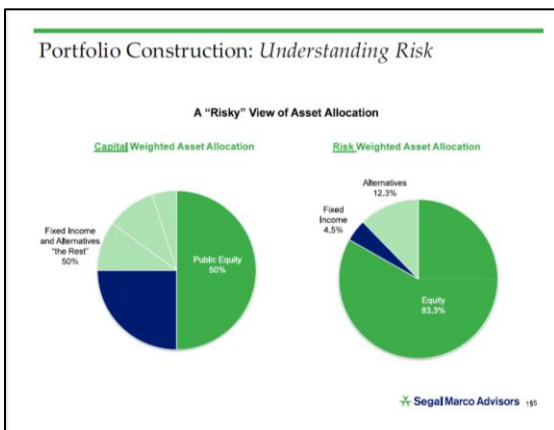
**Craig Chaikin:** A lot of times when we do talk about risk, we talk about the volatility. We talk about the stock and bond allocation, but really, that's what we call a capital-weighted allocation.

One of the things that we find helpful to look at is the risk-weighted allocation. The example here shows you that this hypothetical portfolio has 50% equities, but almost 84% of the risk or volatility of the portfolio comes from that 50%. This comes down to ultimately - risk tolerance and goals; there's a lot of ways to get to 6 1/2 or 7% allocation.

So, looking at really what the risk drivers are - can be helpful, because if you are not comfortable as a group, with a portfolio where 84% of the volatility is going to come from stocks which are higher - a lot more volatile than alternatives and fixed income.

There needs to be other solutions to get there to maybe pull down some of that risk exposure. What that also means is 50% of your portfolio is driving a very large chunk of what you see from a return perspective. You've given the volatility there.

**Craig Chaikin:** We've talked a lot about portfolio construction, the drivers of that. Now we'll spend a few minutes chatting about asset classes, obviously you can slice and dice this a lot of different ways. The basic asset classes you could say are stocks, bonds and alternatives. We'll talk about stocks and bonds in a second, but alternatives for the purposes of this discussion are really anything that is not publicly traded. You can't go out and find a market value for anywhere. You see things that fall under that: private equity, tactical allocation funds, hedge funds, direct real estate, commodities, things like private credit would go into here, other opportunistic investments, and the like.

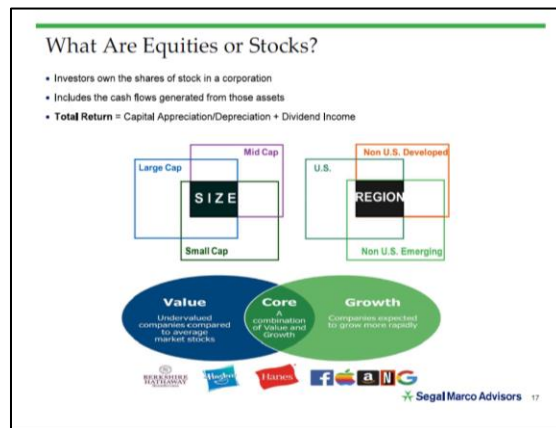


**Craig Chaikin:** Stocks and bonds - generally you look up on Yahoo or Google every day. Alternatives are much more complicated than your straight stocks and bonds. I think the picture at the bottom shows it well. Facebook, Apple, Netflix, Amazon, Google, names you're familiar with. You own the shares of a company, including any cash flow. So, if a company pays a dividend, and you are holding that share on the X date, you get dividend income as well as appreciation or depreciation.

Stocks have varying sizes, so you see in the chart large cap equities, very big companies. These names down here at the bottom, small cap - much smaller publicly traded company names that most of us have never even heard of and then you have mid cap - really in the middle.

You also have domestic U.S. companies, non-US developed things like Europe, Japan, UK, Australia, Canada and then non-US emerging markets. China makes up 40% of the index right now, India, Brazil, Argentina, and the like. If you can invest globally, there are definitely different risks that you can take depending on where you are investing. As technology has improved and changed, it's been much easier to invest globally than it used to be.

Looking down here at the bottom you see Value, Core and Growth, those are terms, we use as an industry to define what were viewed as really the prospects for different companies. So, value, you see they're undervalued companies generally. Generally, you see things in Energy, Space Financials tend to be a little bit more value oriented. Growth companies, things where you expect earnings to be faster and stronger than the overall market; Information technology falls into that category. Core is really a combination of growth and value, so in the core space, a portfolio or manager will have the ability or discretion to go growth or value as they are seeing opportunities out there.



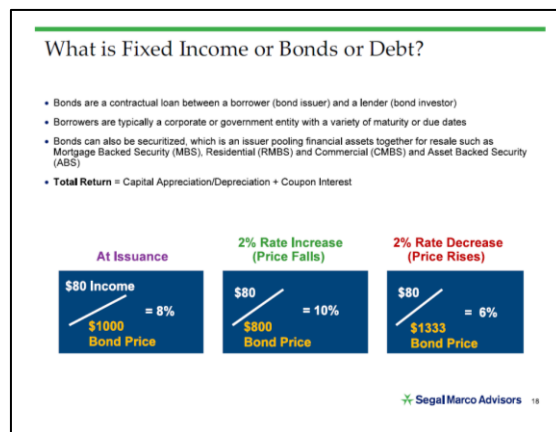
**Craig Chaikin:** Bonds work a little bit differently than stocks. It's a contract between a borrower and a lender. So, as a bondholder, you're really blending in entity money. It can be government - so things like Treasury's tips and the like, government issued debt or corporate debt. This is a lot of times how companies raise money to finance projects and things like that.

There also were mortgage backed or asset backed securities, which are pooled vehicles that you collect a whole lot of assets together and then sell those to the market. Bonds are a little bit different because they have a finite life. They have five-year, seven-year, ten-year spans. They do pay a coupon on a regular basis. I'm not going to go through the examples at the bottom, but you do get a fair, consistent, guaranteed income stream from bonds.

Bonds do tend to have a floor, unlike equities where you can lose it all. You will generally get back par value or the face value of your bond. The way most people think about bonds in a portfolio is kind of a *steady Eddie*, to weather off some of the volatility you see on the equity side. A lot of times it's where you might make payments from in times of catastrophe. Bonds do tend to outperform what you see on the equity side, especially government debt. They tend to act as a fairly, decent counterbalance against straight equities.

*Any questions on bonds?*

*There are none.*



**Craig Chaikin:** In public markets there's a couple of different ways that you can invest; one we call passive - one, we call active. Passive investing is a vehicle that's designed to replicate in index, so in the ones that everybody is familiar with on the equity side, the S&P 500, maybe the Dow Jones.

On the fixed income side, the Barclays aggregate. What those portfolios look to do is they do look to replicate not only the holdings but also the factors of the index. There's no decision-making being done if the index adds a name, the fund adds a name. When they rebalance, the fund then re balances, they are very cheap, because there's no active decision-making being done.

On the other end of the spectrum, is active management. This is what you all would equate to what JP Morgan is doing for you, and this is where you hire an investment manager that looks at something like the S&P 500 and says hey, you know what Apple makes up a lot of the S&P. Apple hasn't done anything innovative on their iPhone in 15 years; we don't want to hold 8.5 - 10% with Apple; we're going to hold 5% with Apple. They make your stock specific decisions based on your generally fundamental quantitative analysis of the individual names.

Active management takes a lot of time, it's very hard. Fees are higher there than what you see on the passive side because there are more people involved in the process. You do also have the ability to outperform the general index, but on the flip side you also have the ability to underperform the index.

**Craig Chaikin:** As we've talked about broadly, alternatives are really kind of a *big catch-all bucket* for things that are not publicly traded. Most people are familiar with, I'll start down at the bottom with real estate. So, private real estate is a little bit different than REITs. Private real estate, for most investors is buying into a fund that holds underlying properties. That underlying fund might hold, 80 to 100 properties you as an investor - then own shares of that.

You tend to have quarterly evaluations, so there's less liquidity - you can't get in and out of it every day which does help with some portfolio volatility. The underlying buildings, it could be multifamily housing, it could be office space in New York City, there's a whole host of things that they invest in.

Quickly the differences - a REIT does own underlying properties, but REITs are traded on exchanges so REITs look, act, and feel a lot more like equities than direct real estate.

Infrastructure, you see there without a definition, but infrastructure is really buying things like railroads and tollways, and airports and things like that. It's direct investment in what it says: infrastructure properties, commodities, natural resources; there's a lot of different ways to access that. You can hold timber in a warehouse, or you can buy into timber funds, or generally broad commodities funds, and the like.

Certainly, if you're in a commodities fund, maybe that trades a little bit more, but owning direct timber assets is a lot less liquid. I know a couple of years ago, I'm forgetting the name now, but the coffee company that you all looked to invest in, that would be kind of an example of a commodity.

The top two you see private equity and private credit. This is really private companies that hopefully will be taken public at some point or will be sold to a bigger private company for more money. So, you can see here on that private equity side - there's a couple of different types. Venture capital getting in really on the ground floor, buyout mezzanine and then distressed debt. This is a way for investors to access companies that are not public. Yet, at the end of the day, there's potentially a little bit more risk associated with them because they're not public. Operations might be a little bit smaller. They might be controlled by somebody else; but it does offer the potential for some outsized returns. One of the things as well, is that it doesn't trade. You tend to have lock up periods of anywhere from ten to sometimes 15 years on your money, so you don't have an ability to get capital out once you've invested in these companies for growth.

**Interim Investment Manager Lee:** I'll just add a comment. Craig talked about the alternative investments you see here - private equity, private credit, hedge funds, global tax allocation, real estate. These investments are already in your portfolio with alternatives, so OHA has exposure to these investments.

**Craig Chaikin:** Yep, that's a great point, Ryan.

I would say the same thing about hedge funds and tactical allocation strategies. These are strategies, I'll call them *go anywhere portfolios*. So, they'll really look for opportunities and dislocations in the market to put your money to work and being outsized returns on that, generally - hopefully with less volatility. So, while they may invest in things that are public, the overall vehicles are not public, and they do have some lock ups to help protect capital overall.

## Investing 101: Investing in Public Markets

**Passive**

- Invest in a vehicle designed to replicate a benchmark index
  - S&P 500, Bloomberg Barclays Aggregate, etc.
- Lower fees
  - Typically ~ 0.05%
- Performance consistent with a broad equity index

**Active**

- Hire an investment manager to select individual securities with the intent to outperform a benchmark index
- Higher fees
  - May range from 0.4% – 1.25%
- Performance may differ from the index

"...passive investment in aggregate is going to beat active investment because of fees."  
 "...how much of the fund are you comfortable with having in assets that no one is analyzing...?"

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## What Are Alternative Investments?

- Alternative investments span a broad spectrum of styles and strategies that includes utilizing securities from both the public and private markets:
  - Private Equity and Private Credit**
    - Investments in private companies with returns generated through a sale or IPO (e.g. venture capital, buyout, mezzanine and distressed debt)
  - Hedge Funds and Global Tactical Asset Allocation (GTAA)**
    - Attempts to generate returns by reducing reliance on market direction and may focus on capital preservation in declining markets
  - Real Estate**
    - Private Real Estate is investment in direct properties with value based on asset appraisals with Public Real Estate is investment in REITs, securities traded on an exchange that own direct properties
  - Infrastructure**
    - Commodities/Natural Resources
- Typically added for further diversification by highlighting lower correlations to stocks and bonds

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**Trustee Hulu Lindsey:** I would like to ask Ryan if he can be a little bit more specific on what we already have going on the alternative investments. *What's on our books?*

**Investment Manager Lee:** I'll just add that you know - it's very diversified alternatives portfolio. We have managers across the equity, buyout, and venture space. Direct real estate, hedge funds, commodity - so it's very diversified.

I think Craig is pulling up that list for you that's typically reported in the quarterly report to the Trustees. This here highlights the total front lines. What you see here, Pantheon for example, you have the same management, but you have different exposures to like European buyout, US buy out. You have different vintages as well, meaning that private equity tends to come back to market every 2-3 years. Once there are funds invested and harvested, they come back and raise new capital. So, what you see here, you have series of funds that come through, that they raise - that we are investing with.

**Craig Chaikin:** I'll take a second to kind of talk about that. As Ryan said, the funds come every couple of years, maybe with a new fund because unlike public equities which can be bought and sold all the time. These funds are buying into opportunities.

Let's say in 2021, they're looking to realize through sale, growth, IPO in 5 to 7 years - some type of return on those investments. Once those opportunities have been sold, they must look for and source new opportunities. Which is why you do see the different vintage years - because they're not continually, ongoing investments that they can continue to realize.

**Trustee Hulu Lindsey:** Thank you.

Native Hawaiian Trust Fund		As of December 31, 2020	
Asset Allocation	Total Fund		%
Total Global Real Assets	17,861,988		4.2
Obama TFG Bond (TF)	3,762,929		0.7
JP Morgan Global Manager (GSM)	2,251,775		0.6
JP Morgan Equity Income Fund (PEIC)	5,173,245		1.2
State Street Real Asset M. CT (SRAM)	2,684,915		0.6
SSGA MLP Global Natural Resources Index	1,899,779		0.5
SSGA Sustainable U.S. REIT Index	1,585,345		0.4
<b>Total Private Equity</b>	<b>78,886,217</b>		<b>19.3</b>
<b>Total Diversified Private Equity</b>	<b>88,544,917</b>		<b>21.6</b>
<b>Total Private Equity Fund of Funds</b>	<b>43,766,885</b>		<b>10.7</b>
Pathway Growth Fund II LP	201,289		0.1
Pathway GM Fund III LP	422,752		0.1
Pathway Europe Fund II LP	1,679,571		0.4
Pathway GM Fund III LP	2,176,235		0.5
GS PEP 2008 Offshore	158,867		0.0
GS PEP 2009 Offshore	181,712		0.0
GS PEP Asia Offshore	178,445		0.0
GS PEP II Offshore	166,122		0.0
GS PEP V Offshore	742,476		0.2
Commodities International Partners III	2,032,279		0.5
Commodities Venture Partners I	9,124,477		2.2
Pathway Emerging Real Fund III LP	2,764,317		0.6
Commodities Private Equity Partners III	1,674,461		0.4
GS SSGA REITs	2,424,451		0.6
Commodities Emerging Markets Partners 2013	6,028,124		1.4
Commodities Private Equity Partners II	2,025,071		0.5
Commodities International Partners III	2,089,625		0.5
Commodities Venture Partners II	7,639,242		1.9

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*(This slide taken from Preliminary Analysis of Investment Performance – Period Ending December 31, 2020)*

**Trustee Ahu Isa:** The United States government is putting a lot of money to climate control. *Do you follow that as an investment manager for our over fund?*

**Investment Manager Lee:** Currently we do not have a policy, but that is something that we can incorporate as we evaluate the investment policy. I would say today even the managers are thinking about ESD issues because it can impact future returns, going forward. Managers that we invest with are really thinking about how to factor that into their investment decisions.

**Trustee Ahu Isa:** The world is changing so super-fast. Thank you.

**Investment Manager Lee:** That's correct. Sure.

**Craig Chaikin:** As we've been chatting, I think the one thing that I would want you to take away from the discussion on alternatives is they can act as a very good diversifier, but because of the nature of the product - they have less valuation frequency.

What we had talked about on the last call - it's pretty much been the sole driver of underperformance relative to your policy index overtime. We're just now starting to get you know 1231 valuations from, all those managers that you saw on your screen. Because of the valuation, because of the private nonpublic nature, there's less transparency than you do get in the public markets.

*Any questions on any of this before we talk quickly about performance?*

*There are zero questions.*

**Craig Chaikin:** At the end of the day, you have to pay attention to, look at, and monitor what your investments are doing. It's what you all are having us do now with our quarterly reports. Ideally it helps assist in the oversight of the program.

It helps with making changes and tweaks to overall asset allocation. It helps with manager selection, monitoring, and the like. It helps you make decisions, down the road on Manager scale; how they've done, or if you need to move in a different direction. I've talked a lot. I don't want to take up too much time talking about performance, but just leave you with that.

It is important to look at and evaluate how your managers are doing. I would say as an industry when you look at things like quarterly earnings - people talk long-term—long-term and then they help quarterly numbers. We do it as consultants as well. We talk long-term—long-term and then we come in and talk about one month or a couple weeks. Really, it's a good idea to measure results overtime, because there can be a lot of short-term dislocations that gives you a headache. If you're achieving your goals over time, that's really what the aim is.

The slide is titled "Performance Evaluation" and contains a bulleted list of points. At the bottom, there is a blue box with white text that reads: "How did your investment manager do last year?" followed by "... compared to what?". The Segal Marco Advisors logo is in the bottom right corner.

- Performance evaluation assists in appropriate oversight of the investment program by acting as a feedback and control mechanism, while reinforcing the accountability, responsibility and authority in the Fund's governance structure.
- Various metrics can be used to measure investment results, but the rate of return is most appropriate performance measurement tool with different calculation methods dependent upon timing and size of investment flows.
  - Time-weighted returns
    - Most common at total portfolio level and open-ended asset funds such as equity and fixed income.
  - Money-weighted returns or internal rate of return (IRR)
    - Most common for private alternative investments such as closed-end private equity, real estate, etc.
- Compare performance against benchmarks, not peer universes
  - Benchmarks should be unambiguous, investable, measurable, appropriate, specified in advance, and owned
- Performance attribution can be done at a macro (i.e. total portfolio) and micro (i.e. investment manager account) levels.
- Performance appraisal involves quantitatively assessing the skill of an investment manager by examining consistency of returns relative to the benchmark and qualitatively assessing factors such as people, process, procedures and price

"How did your investment manager do last year?"  
... compared to what?"

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**Craig Chaikin:** That will be it for me. I'm certainly happy to take any questions if there was anything we didn't cover; happy to do that. As I mentioned at the beginning, this was intended to be kind of a *higher level over of things*. If there are specific topics that you want to delve deeper into, like you want to do something more on private equity and talk in detail about venture capital, buyout, and the like we can certainly put together some presentations and do that as well.

**Chair Waihe'e:** OK. Thank you, Craig. *Members do you have any questions for Craig or Ryan?*

**Trustee Hulu Lindsey:** Chair, I just want to ask Craig if he has this PowerPoint in hard copy - *may we have copies?*

**Craig Chaikin:** I can send hard copies.

**Trustee Lee:** It's included in our packet.

**Trustee Ahu Isa:** Hulu, we have it.

**Trustee Hulu Lindsey:** OK. I'll call for it, thank you.

**Chair Waihe'e:** OK. *Are there any other questions or comments Members?*

There are zero questions or comments.

**Chair Waihe'e:** Thank you, Craig. Thank you Pouhana.

## **VI. ANNOUNCEMENTS**

None

**VII. ADJOURNMENT**

**Trustee Akaka moves to adjourn the RM meeting.**

**Trustee Hulu Lindsey seconds the motion.**

**Chair Waihe'e asks if there is any discussion. There is none.**

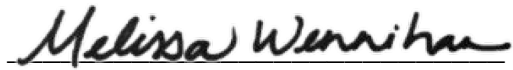
**Chair Waihe'e asks if any members vote NO or ABSTAIN. There are no dissenting votes.**

							3:04 p.m.
TRUSTEE		1	2	'AE (YES)	A'OLE (NO)	KANALUA (ABSTAIN)	EXCUSED
LEINA'ALA	AHU ISA			X			
DAN	AHUNA			X			
KALEIHIKINA	AKAKA	1		X			
KELI'I	AKINA			X			
VICE-CHAIR LUANA	ALAPA						ABSENT
BRENDON KALEI'ĀINA	LEE			X			
CARMEN HULU	LINDSEY		2	X			
KEOLA	LINDSEY			X			
CHAIR JOHN	WAIHE'E			X			
<b>TOTAL VOTE COUNT</b>				<b>8</b>	<b>0</b>	<b>0</b>	<b>1</b>

**MOTION: [ X ] UNANIMOUS [ ] PASSED [ ] DEFERRED [ ] FAILED**

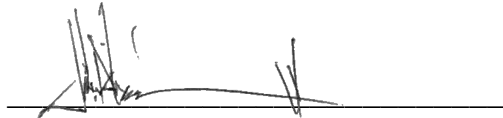
**Chair Waihe'e adjourns the RM meeting at 3:04 p.m.**

Respectfully submitted,



Melissa Wennihan  
Trustee Aide  
Committee on Resource Management

As approved by the Committee on Resource Management (RM) on April 20, 2021.



Trustee John Waihe'e, IV  
Chair  
Committee on Resource Management